

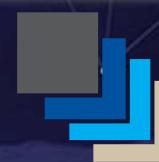
Scaling Ecosystem Innovation to Global Markets

Growth Forum – Innovating Boldly. Growing Globally.

Date: 20.1.2026

Patria

Juha Välimäki

 **eALLIANCE**
ECOSYSTEM

Patria in Brief

Patria

- Patria is a modern and international defence and technology company with over 100 years of experience. Through our top-notch experts and products and services, we ensure reliable operations for our customers.



Protected Mobility



Defence and Weapon Systems



Sustainment Solutions

1921

+100 years
of expertise

826 M €

Net sales in 2024

2,376 M€

Order stock

54

Countries where
customers in 2024

**Strategic
partnership**

with the Finnish
Defence Forces

*Patria is owned by the State of Finland (50.1%) and Norwegian Kongsberg Defence & Aerospace AS (49.9%).
Patria owns 50% of Nammo, and together these three companies form a leading Nordic defence partnership.*

Patria's presence

Patria

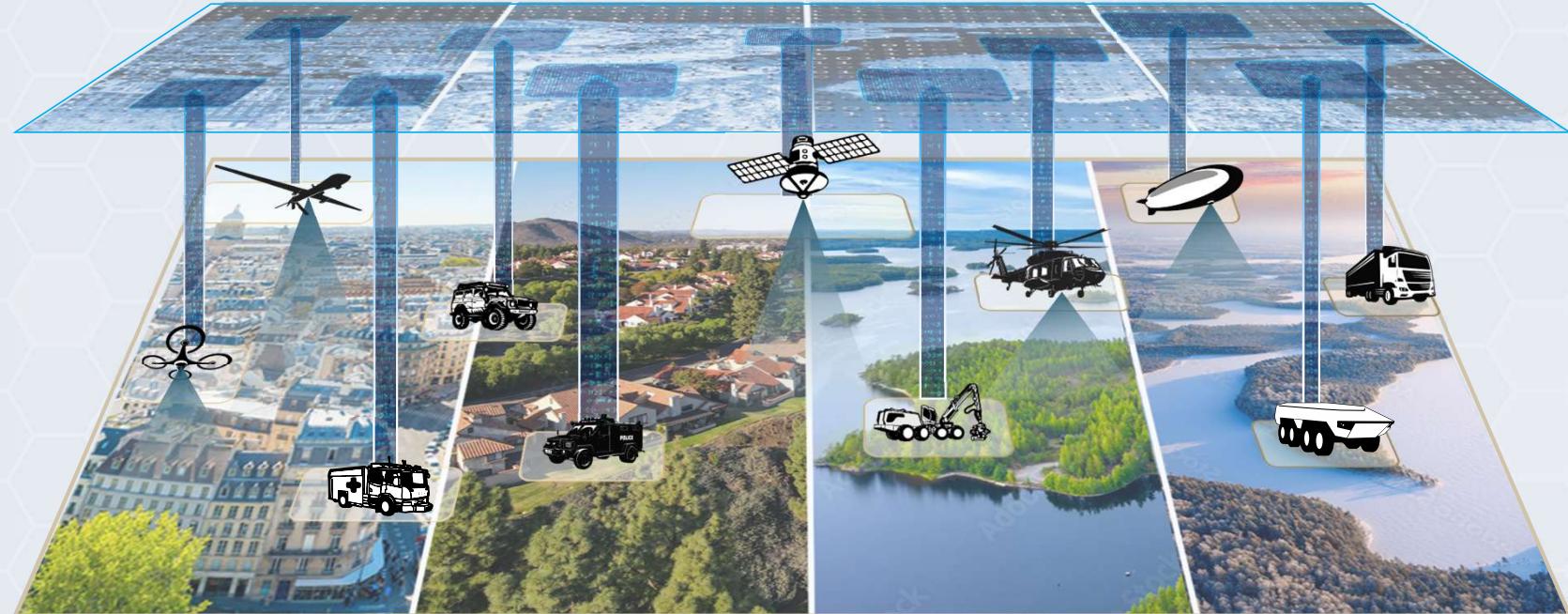


Collaborative EU projects

Patria



CAVS, FAMOUS, AI-WASP



For more secure societies

eALLIANCE in a nutshell

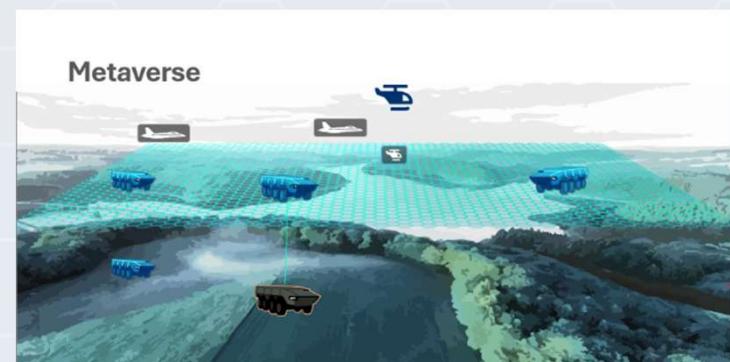
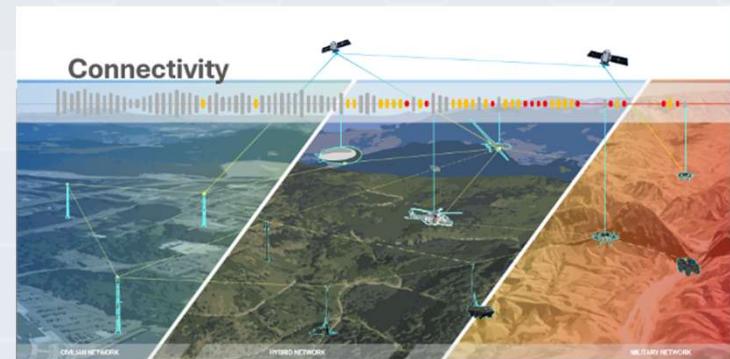
- A 5-year Veturi ecosystem project funded by Business Finland and led by Patria
- The goal is to develop disruptive digital capabilities to enhance data sharing and processing and build a comprehensive defense technologies
- The program began at the beginning of 2024 and will last until the end of 2028
- The total budget of the programme is approximately €85 million
- Already more than 50 partner companies in the eALLIANCE ecosystem, civil and defense companies

"An increase of approximately +200 million euros in total R&D investments during the eALLIANCE project"

eALLIANCE development

The eALLIANCE ecosystem will develop and integrate digital solutions across civil, security and defence technologies for introducing disruptive technologies for highly integrated mobility platforms.

It will combine civil and defence knowhow in the digital technologies for increased interoperability in the defence sector, generating new turnover.



eAlliance's overall impact is explored on four levels

Patria

eAlliance will help to **bridge** the technology **gap** between **civil industries** and the **defence sector**

The impacts will be explored on several levels, from **data level** all the way to domestic and **international market opportunities**.

CIVILIAN INDUSTRIES

Civil markets



DEFENCE SECTOR

Allied nations

Market opportunities

Networking opportunities

Systems solutions

Data level solutions

Security markets



COMMUNICATION

AUTOMATION

ENERGY SYSTEMS

SENSORS

QUANTUM COMPUTATION

CLOUD SERVICES

SYSTEM
INTEGRATION

SOLDIER
SYSTEMS

ARMoured
VEHICLES

SPACE

WEATHER

LOCATION DATA

OPEN DATA SOURCES

ARTIFICIAL INTELLIGENCE

EDGE
DUAL-USE
Technologies

LOCAL SITUATIONAL AWARENESS

SITUATIONAL AWARENESS

INDUSTRY/RESEARCH/MILITARY

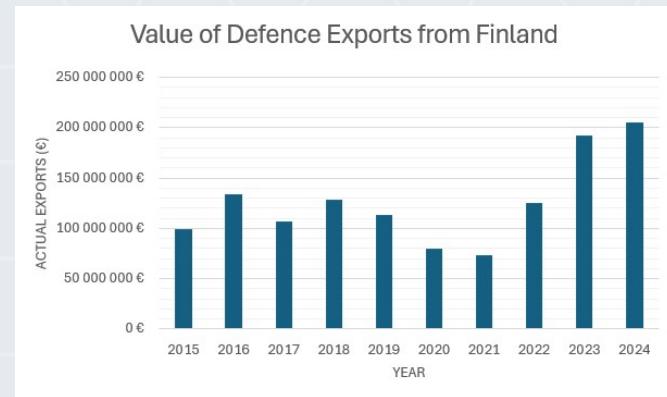


Growth in Defence

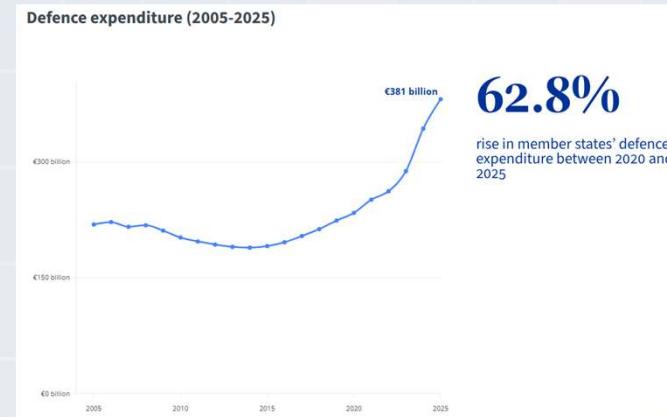
Growth in Finnish Defence Export

The value of defence exports from Finland has been on the rise since 2021, with significant exports realized in 2023 (191 M€) and 2024 (205 M€).

In 2024, the total value of approved defence export licences in Finland was **1.4 Bn€**.



Source for figures: Finnish Ministry of Defence: Report on defence exports 2024



Source for figures: European council of the European Union, EU defence in numbers

eALLIANCE Key Objectives

- Bring forth a digital systems-of-systems concept that enables tailored solutions, integrating emerging and disruptive technologies with existing solutions.
- Introduce ways to increase the sustainability of military platforms by introducing new digital solutions, simulation environment and vehicle performance & usage optimization methods.
- Provide a unique ecosystem for creating digital platforms enabling agile digital integration of multiple mobility solutions on both civil industries and the defence sector - a first of its kind in Finland and internationally.
- Promote Finnish state-of-the-art knowhow and result-oriented approach for international defence exports.
- Introduce innovative SMEs to the defence sector and defence projects, which are traditionally difficult to enter from the outside.



Power of Ecosystems

Being part of ecosystem powers up collaboration

Joining forces with other companies initiates complete solutions to better fulfill customers' needs

- Combining solutions from different companies
- More than the sum of the components

Ecosystems – creating greater capabilities together!

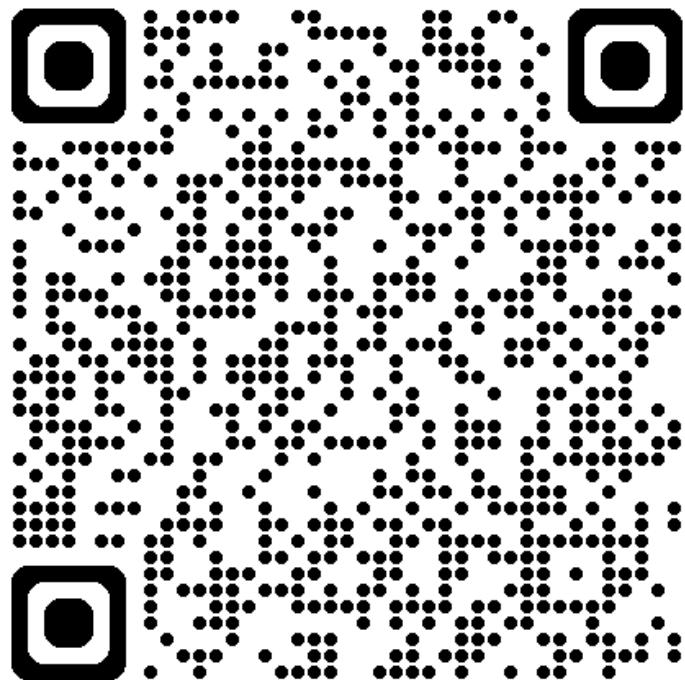
eALLIANCE Ecosystem

Patria



eALLIANCE

More info on



eALLIANCE:

www:

www.patriagroup.com/about-us/research-and-innovations/ealliance-securing-societies

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THANK YOU

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